

# Agenda



## SATURDAY– MAY 18

6:30 – 9:30pm IMUA Board Dinner (invitation only)

## SUNDAY– MAY 19

3:00 – 5:00pm IMUA Board Meeting  
5:00 – 6:00pm Board Hosted Vendor and First Time Attendee Reception  
6:00 – 9:00pm Opening Cocktail Reception and Buffet Dinner  
9:00 – 11:00pm IMUA Hospitality Suite

## MONDAY— MAY 20

7:30 – 8:30am Trade Show and Continental Breakfast

8:30 – 10:00am **KEYNOTE ADDRESS**  
**2019 Outlook for the Property & Casualty Insurance Industry**

*Jerry Theodorou, Conning & Co.*

10:00 – 10:30am Trade Show and Coffee Break

10:30 – 12:00pm **GENERAL SESSION**  
**Builders Risk: Common Misunderstandings  
— Soft Costs/Delay in Startup/LEG 2&3**

*Vincent Zegers, JLT; Mark Gadaire, Chubb; Anthony Scariano, Vericlim; moderated by Bruce Jervis, Chubb*

**INTRO TRACK**  
**Introduction to Inland Marine**

The unique nature of inland marine insurance including the evolution of the Nationwide Marine Definition, classes, filed/non-filed status and regulatory considerations.  
*Christine Palmieri and Michelle Hoehn, Travelers*

12:30 – 6:00pm **RECREATION:**  
**Golf / Rise Against Hunger / Air & Space Museum**

## DINNER ON YOUR OWN

9:00 – 11:00pm IMUA Hospitality Suite

# Agenda

## TUESDAY— MAY 21

- 7:30 – 8:30am Trade Show and Continental Breakfast
- 8:30 – 10:00am **GENERAL SESSION**  
**Supply Chain Disruption**  
*Maurizio Scrofani, MPS; Scott Brown, National Cargo Bureau*  
**INTRO TRACK**  
**The Basics of Builders Risk**  
Understanding builders risk coverage — what it is, who needs it and how it works. Underwriting issues including hard/soft costs and project delays.  
*Jason Baynard, Sr. Inland Marine Underwriter, NBIS*
- 10:00 – 10:30am Trade Show and Coffee Break
- 10:30 – 12:00pm **GENERAL SESSION**  
**Coverage Analysis: Builders Risk Policy versus Owner/Contractor Construction Contract**  
*Steve Coombs, Risk Resources; Mark Katz, RT Specialty*  
**INTRO TRACK**  
**Understanding Contractors Equipment**  
Introduction to types of operations and equipment; underwriting factors to consider and a review of basic coverage and forms.  
*Anthony L. Falcone, OneBeacon Inland Marine*
- 12:00 – 1:00pm **Lunch**
- 1:00 – 2:30pm **GENERAL SESSION**  
**Lessons from Losses**  
*Jason Baynard, NBIS; Hillary Drewry, Markel Assurance; Teresa Dooley, Hill Rivkins; Justin Moran, Aspen*  
**INTRO TRACK**  
**Transportation Insurance**  
An introduction to transportation insurance, types of motor carriers, their insurance needs and underwriting issues to be considered.  
*Benjamin K. Skurek, Gen Re*
- 2:30 – 2:45pm Coffee Break
- 2:45– 4:45pm **GENERAL SESSION**  
**Emerging Trends**  
Climate Change and the Impact on Natural Catastrophes.  
**More to follow**
- 6:00 – 7:30pm **Cocktail Reception**
- 7:30 – 9:00pm **Closing Banquet and Awards**
- 9:00 – 11:00pm IMUA Hospitality Suite