

NEWS from IMUA

INLAND MARINE UNDERWRITERS ASSOCIATION

For Immediate Release:

For More Information contact:

Allan S. Fliss
Nallacomm LLC
973-794-1188
allan@nallacomm.com

IMUA ANNOUNCES 2018 DATES FOR CELEBRATED INTRODUCTION TO COMMERCIAL INLAND MARINE INSURANCE COURSE

New York, NY, August 2, 2018 – The Inland Marine Underwriters Association (IMUA) announced the 2018 dates for its highly acclaimed *Introduction to Commercial Inland Marine Insurance* course. This year’s two-day course will be held at IMUA Headquarters’ Training Room, 14 Wall St., NYC, on September 20 – 21 from 9:30 a.m. to 5:00 p.m. EST daily.

According to IMUA, *Introduction to Commercial Inland Marine Insurance* is one of the most requested courses offered by the association. Designed to cover the basics of commercial inland marine insurance, this two-day introductory course places emphasis on the largest/key inland marine classes of business.

Kevin O’Brien, IMUA President & CEO, states, “Our *Introduction to Commercial Inland Marine* course is an exceptional educational opportunity. It is an intense two-day course designed primarily for new hires/trainees as well as more experienced property/package underwriters and agents/brokers who are looking to broaden their knowledge of commercial inland marine insurance. In short, it’s a great opportunity for insurance professionals who have an interest in inland marine.”

O’Brien noted that the course is approved for 13 Continuing Education Credits with the New York and New Jersey State Departments of Insurance for those attending on-site. A distance learning option is available but is not eligible for Continuing Education Credits.

Among the topics covered during the two-day IMUA course are:

- **Industry Overview:** including filed vs. non-filed classes and the Nationwide Marine Definition (NWMD)
- **Contractors Equipment:** types of equipment/operations, underwriting factors, policy terms and conditions
- **Transportation:** legal issues, types and key elements of coverage, financial and underwriting concerns

- **Construction/Builders Risk:** exposures and types of coverage, parties to the contract, COPE, soft and hard costs
- **Fine Arts:** commercial and personal, industry forms, valuation surveys, fixed location/transit/exhibition
- **Loss Prevention & Claims:** insured management practices to mitigate claims and lessons from losses

O'Brien noted that each of this year's presenters represent seasoned industry experts on the various classes of business. They are:

- Steve Silverman, Berkshire Hathaway Specialty Ins.
- Michael Reich, Berkshire Hathaway Specialty Ins.
- Peter Gosselink, Tokio Marine America
- Anthony Falcone, OneBeacon Inland Marine

The cost for the two-day program is \$400 for IMUA members attending on-site and \$350 per individual member for distance learning. Agent/Brokers can register at member prices. Costs include continental breakfast, breaks; a lunch and handout materials including copies of PowerPoint slides. Space is limited for on-site attendance.

To register online for the ***Introduction to Inland Marine Insurance Course*** visit the IMUA website at www.imua.org and click on the Upcoming Events tab. For furthering information contact Allie Monreale at alliem@imua.org or call 212-233-0550.

###

IMUA is the national association for the commercial inland marine insurance industry. IMUA serves as the voice of its member companies representing over 90 percent of all commercial inland marine insurers. The association provides its members with comprehensive training and educational programs, including research papers and bulletins, industry analysis and seminars. IMUA was founded in 1930.