

NEWS from IMUA

INLAND MARINE UNDERWRITERS ASSOCIATION

For Immediate Release:

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**IMUA ANNOUNCES DATES FOR THIS YEAR'S CELEBRATED
INTRODUCTION TO COMMERCIAL INLAND MARINE INSURANCE COURSE**

New York, NY, August 15, 2017 – The Inland Marine Underwriters Association (IMUA) announced the new dates for its highly acclaimed *Introduction to Commercial Inland Marine Insurance* course. The two-day course will be held at IMUA Headquarters, 14 Wall St., NYC, on September 26 & 27, 2017 from 9:30 a.m. to 5:00 p.m. EST daily.

One of the most requested courses offered by the association, the two-day introductory course is designed to cover the basics of commercial inland marine insurance, with emphasis on the largest/key inland marine classes of business.

According to Kevin O'Brien, IMUA President & CEO, "We are extremely pleased to once again offer this exceptional educational opportunity. This intense two-day course is intended primarily for the new hires/trainees or for more experienced property/package underwriters and agents/brokers looking to broaden their knowledge of commercial inland marine insurance. It is a great opportunity for those insurance professionals with an interest in inland marine."

O'Brien noted that the course is pending approval for 13 Continuing Education Credits with the New York and New Jersey State Departments of Insurance for those attending on-site. A distance learning option is also available.

Among the topics covered during the two-day IMUA course are:

- **Industry Overview:** including filed vs. non-filed classes and the Nationwide Marine Definition (NWMD)
- **Contractors Equipment:** types of equipment/operations, underwriting factors, policy terms and conditions
- **Transportation:** legal issues, types and key elements of coverage, financial and underwriting concerns
- **Construction/Builders Risk:** exposures and types of coverage, parties to the contract, COPE, soft and hard costs

- **Fine Arts:** commercial and personal, industry forms, valuation surveys, fixed location/transit/exhibition
- **Loss Prevention & Claims:** insured management practices to mitigate claims and lessons from losses

O'Brien noted that each of this year's presenters are seasoned industry experts on the various classes of business. They are:

- Steve Silverman, Berkshire Hathaway Specialty Ins.
Michael Reich, Berkshire Hathaway Specialty Ins.
- Jennifer Schipf, XL Catlin
- Dustin Jones, XL Catlin

Because of the nature of the course outline, space is limited for on-site attendance. The cost for the two-day program is \$400 for IMUA members attending on-site and \$350 per individual member for distance learning. Agent/Brokers can register at member prices. Costs include continental breakfast, breaks; a lunch and handout materials including copies of PowerPoint slides.

To register online for the *Introduction to Inland Marine Insurance Course* visit the IMUA website at www.imua.org and click on the Professional Development tab. Registration is listed under the courses category. For furthering information contact Allie Monreale, alliem@imua.org or call 212-233-0550.

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IMUA is the national association for the commercial inland marine insurance industry. IMUA serves as the voice of its member companies representing over 90 percent of all commercial inland marine insurers. The association provides its members with comprehensive training and educational programs, including research papers and bulletins, industry analysis and seminars. IMUA was founded in 1930.